

Big AI's Leadership Skill Chart

by Tom 'Big AI' Schreiter

© 2010 Fortune Network Publishing (updated to November 2014)

Read more about The 25 Skills at www.BigAISkills.com

	Skill	Got It	Need It
		✓	x
Step 1 - Talk To People Commercially			
1	The Four Secret Languages Of Prospects		
2	How to do a "One-Minute Presentation"		
3	Ice Breakers – how to make appointments		
4	Super Closing - the decision-making part of the brain		
5	Needs vs. Wants – the first thing to learn		
6	Word Pictures -		
7	Understanding the subconscious mind		
8	How to talk directly to the subconscious mind		
9	Commanding the prospects' brains to listen		
10	Getting prospects to Believe the good things you say		
11	Magic Sequence of Words		
12	First Sentences and Ice Breakers		
13	Bypassing Negativity with Stories		
14	Creating Instant Rapport		
15	Sound Bites		
16	Presentations and Public Speaking Mastery		
17	Inclusive vs Exclusive Language		
Step 2 - Find Someone To Talk To			
18	Power Marketing and Headline Skills		
19	How To Find Hot Local Prospects		
20	Social Networking for presold leads		
Step 3 - Take The Volunteers			
21	How To Create Vision		
22	How To Handle Problems		
23	How To Locate Leaders		
24	What To Teach To Leaders		
25	Leadership Tests		
Membership and Packages			
	Membership in Big AI's Fortune Now http://www.BigAITraining.com		
	Big AI's Skills Package #1 http://bit.ly/bigalspackage1		
	Big AI's Skills Package #2 http://bit.ly/bigalspackage2		
	Big AI's Complete Package http://www.SponsorFastWithBigAI.com		
	Complete List of Big AI CD's and Books http://www.BigAISkills.com		

Learn the Big AI Skills now at ...

BigAISkills.com

SponsorFastWithBigAI.com

RecruitingToolsThatWork.com

BigAITraining.com